

Agenda, Minutes, Reports, and Resolutions

Board of Commissioners Regular Meeting

Tuesday May 28, 2024, at 6:00 pm

Hope White, Chairwoman

Marcus D. Goodson, Interim Chief Executive Officer

# Sanford Housing Authority (SHA) Board of Commissioners Regular Meeting AGENDA

Date: May 28, 2024 Time: 6:00 pm

Place: 317 Chatham St. Sanford NC 27330

Please silence all cell phones and refrain from cell phone use during the meeting

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- 12. Closed Session (If needed)
- 13. Adjournment



Board of Commissioners Meeting Monday, April 22, 2024

#### **BOARD MINUTES**

A meeting of the Board of Commissioners for Sanford Housing Authority was held on Monday, April 22, 2024, at 6:00 p.m. at SHA Central Office, 317 Chatham Street, Sanford, NC 27330. Notice of this meeting was duly posted.

#### 1. Roll Call:

#### ATTENDANCE:

Commissioner Hope White, Chairperson Commissioner William Newby, Vice Chairperson Commissioner Karen Wicker Commissioner Holly Aeschliman Commissioner Carolyn Gilchrist

#### ABSENT:

Commissioner Erin Britton

#### 2. APPROVAL OF MINUTES:

Ms. White asked for someone to make a motion to approve the board minutes from the March 25, 2024, board meeting. Ms. Gilchrist motioned to approve the minutes from the March 25, 2024, board meeting minutes. Ms. Aeschliman seconded the motion. All were in favor; the motion passed unanimously.

## Financial Report

Mr. Blackwell said that in his first week, he completed discovery to determine where we were and how we got here. He said he has been informally meeting with staff members to learn their roles and the financial state of their departments. He has learned some things and is trying to determine the steps that we need to take to become financially sound. He is starting with reviewing the last audit and trying to align the budget request, award, and reporting. Since the accounting has changed hands a couple of times and reporting has not been consistent, there is some confusion in the department. He feels that some people are afraid to do their jobs and others do what they must do to get by but are not confident. He said that he is tasked with evaluating policies and procedures that are in place and determining ones that should be in place. For example, each manager

should know what they must spend and budget accordingly. If they need something but have not budgeted for that line item, we must know if adjustments can be made to cover those needs.

Ms. White asked if he had seen the Internal Control Policy. Mr. Blackwell was unsure but was reminded that it was given to him. He said that he had seen it but had not had a chance to read it yet. Ms. White said that she was asking because she told Mr. Goodson about it and we are supposed to have two signatures on invoices; the Internal Control Policy has information in it regarding what can be done financially. Mr. Blackwell said that while internal control policies are not the same across organizations, theories like having two signatures are standard. He stated that he recognizes that there are policies and procedures, but he has not had a chance to ensure that they are being followed. Also, sometimes when policies and procedures are not in plain view, organizations get away from them and employees must be trained. He said that the numbers do not lie, they tell a story, so we must take the numbers and rewrite the story if it is not what we want to see.

Mr. Goodson said he and Jeff have discussed the need to use requisitions and purchase orders, which are currently not being used; however, we will start using them daily as part of the processes and procedures. Before now, BDO, who were contracted to prepare financials was there for us to call on, but they were reactionary. He said that he and Jeff had a call with BDO last week and we found a mistake in the numbers. Darrell confirmed that the numbers were not right. Having Jeff will help bring financial stability to the organization because he knows accounting and will be here daily. He said that we have our staff retreat penciled in for May 29<sup>th</sup> and we will discuss a lot of what Jeff spoke about regarding internal controls and procedures. We will talk about how we move forward financially as an organization, performance evaluations, and other topics. Mr. Goodson stated that Jeff would have financials for the next board meeting considering that he is just in his second week. Though Jeff has public housing accounting experience, it has been a while since he has used it so we registered him for a conference in May, and his trainer at the conference is Kincaid. Sherri said that she is excited that Jeff will bring the budgets out to the field so that Property Managers will know what they have and what they can spend; this is something that has been missing at the agency.

Ms. White asked if she had to go into the bank to get her name removed from the accounts and Mr. Goodson replied yes and that they could go next week if Ms. White is available. Ms. White said that she would check her emails and that she was glad to get her name off the accounts. Mr. Goodson said we have many accounts but will consolidate some and close ones that are not needed. Ms. White said that there was an account set up for MGG that they had to keep a considerable amount of money; she asked that the account not be closed. She said that she closed out one at First Horizon and put the money into Truist. Mr. Goodson said that we will be methodical before we close them out. Ms. White stated that we may have other bank accounts at other banks. Jeff said that we also have PNC Bank. Ms. White said that she thinks that there is a Wells Fargo account. She said that she remembers when we made a transition and had to go to banks and sign. She deferred to Anesha and Anesha said that she is only familiar with Truist, PNC, and First Horizon (Ms. White closed out, and a deposit was made into Truist).

## **Department Head Reports**

## **Public Housing Report**

#### **Maintenance Workorders**

Patrick reported the following:

During March, there were eighty work orders in Linden Heights, and fifty were completed. He said that there are a lot of extensive work orders, but they are from pre-REAC inspection preps, so they were not as easy to complete.

Linden Heights: Eighty work orders were issued and seventeen were closed out. Utley Plaza: Eighty-five work orders were issued and twenty-four were closed out. Foushee Heights: Forty-four work orders were issued and seven were closed out. Harris Court: Twenty-one work orders were issued and six were closed out.

There was one emergency work order for Utley Plaza that was completed within 24 hours and two emergency work orders for Harris Court that were also completed within 24 hours.

## Occupancy/Vacancy

Patrick reported the following:

Units that were offline last month are now back online.

Linden Heights: Had an 87% occupancy rate.

Utley Plaza: Had a 93% occupancy rate.

Foushee Heights: Had an 80% occupancy rate.

Harris Court: Had a 92% occupancy rate at the end of March, but to date, it is now 100% occupied.

226 Linden: Had a 100% occupancy rate at the end of March, but we will have two evictions coming up.

Mr. Goodson asked Patrick to elaborate on the offline units and how they affect us. Patrick explained that before the units we had offline were HUD-approved and did not count against our vacancy rates, but after a certain period of not bringing them back online, HUD placed them back online, and now the unleased units will count against us, which is why the numbers look different from previous reports.; however, now they do count against us. Sherri said that HUD gives you six months to get a unit back online and the units we had offline were offline for years. Mr. Goodson said that HUD allows six months when there are major repairs that need to be done to the unit. Sherri said that we would bring an architect in because one unit has a dirt floor in it. She said that we brought in contractors who found plumbing issues and we will bring them back online soon.

Ms. White asked if there was any damage to the properties from the storm last Tuesday. Patrick said that there was no damage to our properties, but big trees were down on the roads. Sherri said that a tree fell on a unit but there was no damage to the unit, and we removed it quickly.

Sherri also said that there was a huge tree that fell in the road during another storm that knocked out power and knocked down a tree outside of the LUF office. She said that they reported it to the city and the city hired a company to cut up the tree and gave us free mulch to spruce up the outside of the office.

Ms. White asked if anyone had any questions; there were no questions. There were no additional questions

### MGG

## Maintenance Workorders

Danielle reported the following:

Matthews Court: Had four work orders issued, two completed, and two outstanding: we are waiting for supplies because we are waiting on supplies; Danielle noted that Sherri has ordered them so we should be able to get those complete. Also, we have a higher number of work orders because we are conducting annual inspections.

Garden Gilmore: Sixty-seven work orders were issued, were forty-four completed, and twenty-three were outstanding.

## Occupancy/Vacancy

Matthews Ct. One vacancy but someone should be moving into the unit next week. Garden-Gilmore: Nine vacancies but she will have at least two more by next week.

Sherri said that everyone has depleted their waitlist, so we have sent everyone letters, allowing them to respond. We are on our new waitlist for MGG and Public Housing has more vacant two-bedroom units, but plenty are waiting for one-bedroom units. Sherri said that we continue to advertise our waitlist to the social service department so that they are aware of our vacancies, but most of the people are looking for one-bedroom units. Patrick said that Public Housing has zero one-bedroom vacancies, and we cannot overhouse people. Mr. Goodson said that's why Stewart Manor is so important. Sherri said that we will do whatever to accommodate the applicants. Danielle said that she has quite a few one-bedroom applicants on the waitlist as well.

#### **HCV**

Keren reported that the waitlist would open in mid-May because StoredTech must upgrade the server to increase space because the waitlist will be housed online. However, if an applicant is elderly or disabled, we will have a set number to call in and leave a message that they need help completing the application. to leave a She will check the voicemail daily. The voicemail will give a date and timestamp so that they do not lose their space. We will then call them back and schedule the appointment. Ms. White asked how much the server upgrade was. Mr. Goodson said that we had no choice because of the software updates; we would no longer be supported to use Microsoft without the updates. Sherri said that our software is at its capacity, so we had to upgrade it to have more space.

Sherri said that we would advertise the waitlist 5-7 business days before we put it out. Mr. Goodson added that we will advertise through social service agencies in Harnett, Lee, Cumberland, Wake, and Durham counties as well as on our website. Ms. White asked if there were any paper applications. Sherri said for the elderly and disabled we can print some. Also, Keren said that they can call in and we can help them complete the application. Sherri said that if a person cannot come to the office, we can take the application over the phone. Ms. White asked what the limit on waitlist applications would be and Sherri said 1500. Ms. White had concerns about someone calling in versus someone doing it online. Ms. White explained that you cannot get through on the phone as quickly as you can online; she asked if the phone has call waiting and how many people can call at one time and get through to voicemail. Sherri explained that the voicemail would date and timestamp the call. Ms. White said that she wants to make sure that the lines will not be busy. Mr. Goodson said that before we go live, we can call in. Sherri said that HCV will check the voicemail for this daily. Keren said that we had 1100 applicants last time the waitlist was open. Anesha will ask StoredTech about the call-in capacity.

### **Resident Services**

Shkera reported that Goshen Medical provided medical services for families in the community and Partnership for Children and Families provided services as well. The NC Extension will be here to speak about the benefits of the Farmer's Market. We will participate in the community clean-up on Saturday, April 28<sup>th</sup>. Shkera confirmed that we have five employees to volunteer for the community clean-up. Mr. Goodson confirmed that he would be there. Ms. Gilchrist, what are the events that are taking place on the properties after hours? Shkera said that the events are hosted by Life Springs Church, which adopts a block, provides resources to fill in gaps in child placement, helps residents pay rent, etc. Ms. Gilchrist said that she did not know anything about this. Shkera said that they are operating on three of our properties monthly and the schedule will be forwarded to Linden Heights, Foushee Heights, and Garden St.

Mr. Goodson said that although we welcome churches to come and help our residents with services that they offer we must be careful that we monitor the activity and not allow churches to openly recruit. Shkera said that it is not affiliated with the church, it is a program they applied for on their own. Ms. White said that they have been coming out here for a while, but she just wants to make sure that they are not taking pictures and posting them online without their consent, especially children. Shkera said that she would make sure that they offer waivers.

Ms. White asked Mr. Ferguson if we had any tenants interested in being the resident board member; Mr. Ferguson said, no. Shkera said that she would promote it to the residents. Ms. White reiterated that the person is responsible for representing all properties.

Shkera asked for preventative resources for some of her elementary students who are vaping. Ms. White said Mr. Newby can help.

#### **New Business**

Ms. White asked Mr. Goodson if he would be addressing the letter that HUD sent regarding our status. Mr. Goodson said that he could if someone had the letter, but no one did.

Mr. Goodson reported that we are having monthly calls for development. Ms. White asked if we have contracts and Mr. Goodson said no, but he is working with Catherine at The Banks Law firm. Gavin has asked us for an MDA or a Master Development Agreement, which is a document that lays out the rules for business practices, and guidelines for how the partnership will conduct business. They asked if we wanted to submit one that we have used in the past, so Catherine is working on it. Mr. Goodson said that in the interim, we are having monthly discussions with the developer regarding whether Stewart Manor is reconstruction or demolition. The developer partner sent over a group last week to tour Stewart Manor to do a PNA (Physical Needs Assessment), which is an unofficial assessment; once this has been completed, we will then do an official assessment and the draft will be put out. We will determine whether financially it makes more sense to rehabilitate the property or to demolish it and once we make that determination, then we will start locating funding sources.

Ms. White asked what the cost is for the monthly meetings and Mr. Goodson said that there is no cost. The only cost that comes in now is when we call Catherine at The Banks Law firm. He said that developer pays all upfront costs which is why housing authorities bring in co-developer partners, then at the first closing, the codeveloper gets paid. He said that if we must pay the law firm before we close, we can get reimbursed at closing, but some law firms will wait until closing to get paid.

Ms. White asked why we needed TAG. Mr. Goodson said that we need TAG because they will help to negotiate the financial setup of the agreement with the co-developer. Ms. White asked why the Banks Lawfirm cannot help us and he said that is not what they specialize in and do not negotiate business terms. She said that Banks Lawfirm was the one who worked with the agency for MGG. Mr. Goodson said that was not exactly the best-structured deal. Ms. White said that she does not know who set it up or perhaps because of COVID, materials went up. Mr. Goodson said that he does not feel comfortable going into the agreement for Stewart Manor without TAG; he knows them, has worked with them, and trusts their quality of work. He said the attorney does not have the experience to do this type of deal and Jeff Lyons from TAG represents the housing authority's interest, but the co-developers work for themselves. Mr. Goodson said if we pay TAG \$75,000 over a 2- or 3-year period, their goal is to make us money and their expense is worth it. Ms. White stated that she is still not sold. Ms. Aeschliman summarized TAG's relationship with the agency to foresee the best financial deal that we can get to help negotiate the financial terms and Banks would do the legalities. Ms. Aeschliman said that she thinks that Hope's concern is that we should have someone internally who can direct us on this deal. Mr. Goodson said that he has done many of these deals and our CFO is just getting back into housing and he is only good at it because he knows who he needs around him. He said that he needs to be allowed to put the team to get a new Stewart Manor completed. If there is someone from Banks Lawfirm who has experience doing these financial deals, he would like to meet them.

Ms. Aeschliman said that right now, the board is not familiar with TAG's work and so they are just going off Mr. Goodson's words. Mr. Goodson said that first you must have confidence in my word and if you do not, then that is something else that we need to talk about; if you do not trust my judgment, you have the wrong person. He said that he has done many of these deals, but he had the right team around him and has never failed at these deals. Mr. Goodson said that he is even working on three deals for over sixty million dollars with one developer who submitted for this project, but they were not selected because they were not the best for the project. Ms. White asked if Robin knew about this new development opportunity. Mr. Goodson said that she knows but she did not submit for this project, and we went out twice for vendors. Ms. White said that she knows that Robin is involved with all our properties, and she helped and is still helping with MGG; even though

it must be procured properly. Mr. Goodson said the process was an advertisement, which is what we did twice, and she did not respond, and she has not mentioned it to her.

Ms. White said TAG is supposed to help us construct the deal, but the deal should be constructed before we start working with the co-developer and that the deal is in writing. Mr. Goodson explained that each deal is different. He said there are various funding sources from the state and federal levels, and you must have people to represent your best interests when negotiating with the co-developer. Mr. Goodson and Mr. Blackwell gave an analogy of buying a car, if you are doing this deal, you want someone in your corner with a strong financial background. Mr. Ferguson said that TAG will be looking at it from the standpoint that someone who does not know finances would not know how to negotiate in our best interest. He said that he sees both sides and hopes that we can agree. Mr. Goodson said that he has been in deals and things like lease-up rates and negative albatross have played a part in the negotiations but if you are not a financial expert, you do not know how these things impact our revenue.

Ms. Gilchrist asked if we should ask Robin if she is interested. Mr. Goodson said that it is too late, we have TAG now, and without TAG, he would be uncomfortable with the Stewart Manor project. Mr. Goodson said that with this much money, there are some deals you do not go into without the right people on your team. Mr. Blackwell said that in Charlotte, the city came to the housing authority, the housing authority got Hope 6 funding for demolition, rebuilt the property and Bank of America matched the Hope 6 funds to be at the table, but they didn't have an organization like TAG and because the housing authority could not hold up its part of their deal, the city took it over. Ms. White said that that is what the Banks Lawfirm did for us in the MGG deal. Mr. Newby said that we have been burnt in the past, but we should not lose because TAG will make sure that we have the right language in the agreement to cover the interests of the housing authority, which is where his vote came from. He said that if we have issues, we can go to the source because they are knowledgeable in what we do.

Mr. Goodson said that these types of deals are complex, and Jeff Lyons knows these deals. He said that Banks Lawfirm does not have anyone on his team as sharp as Jeff. Mr. Newby said that both Hope and Mr. Goodson have a great point. He always wants to hear what his board Chair has to say, but he also has to trust his CEO so we need to get comfortable with the decision. Ms. Aeschliman said that she voted for it too and it is important to make sure that we have someone on the team who understands the language but being objective, she understands both sides; she said that she understands where Ms. White is coming from. Mr. Goodson said that he does not and needs Ms. White to clear up her concern because we are talking about a 40-million-dollar project and if you are concerned about paying a consultant a possible \$100,000-dollar consulting fee on a 40-million-dollar deal, you are in the wrong business. Ms. White said that she is not in the wrong business, she does not get paid for this.

Mr. Goodson said that when he walked away from Fort Myers, there were more than four million dollars in their account which came from tax credit deals that Jeff Lyons consulted on. He said that Jeff Lyons would never try to be the attorney on the deal because you must have different specialists for huge deals like this. If this deal goes wrong, the housing authority may not recover from it. Ms. Gilchrist said that we may need to look at all the yeses and all the nos.

Ms. White said that she does not feel comfortable paying a \$100,000 consulting fee when we cannot pay our water bill. Mr. Goodson said that one has nothing to do with the other. He said that the water bill has nothing to do with this project. Ms. White said, for example, that someone who does not make a car payment but goes to get a house is not prioritizing. The developer pays the upfront cost, but we are going to owe them. Mr.

Goodson said that we will not owe the developer, they owe us. Mr. Goodson said that the developer pays upfront fees and needs us because we have the land and the presence in the community but someone who knows the language must negotiate the details of how we will make money. Mr. Blackwell said that based upon the building being a revenue stream, the financial advisor makes sure that you maximize the revenue potential from the deal. Ms. White said that they said the same thing about MGG; Mr. Goodson asked who told her that. Ms. White said the developer said that, and Mr. Goodson said that is the point he is trying to make. Ms. White said that regardless, you all can guarantee this project working, even though with MGG, we had staff turnover, and things were not uploaded, we did not lease up and were in danger of having the property removed from our management. Ms. Gilchrist asked if we had filled the staff positions.

Ms. White said that the board has voted, and her time is up in June, but she does not agree with this for the record. Mr. Goodson said, for the record, that he would not be working on this project without TAG. He said that he came here to help, not to mess up his reputation or his career. He said that he knows that we can do this project, but he must have the team that he needs. Ms. Aeschliman said that if we do whatever we think is best and it does not come out as we planned, Mr. Goodson said that is a possibility. Mr. Goodson said that if TAG is not here it is a failure for \$75,000 on a forty-million-dollar project. He said that we need to be clear about the issue, is it that we do not believe in the value of the consultant or is it that we do not want to spend \$100,000 for a consultant and if so, we should not be talking about doing a \$40 million project. Ms. White said that she could agree with that. Ms. Aeschliman said that she understands Ms. White's concerns because in the past there were some issues. Mr. Goodson said, you cannot hold him to the past, he was not here but he knows what he brings to the table and is trying to speak on what he needs to make this deal work, but if he does not get what he needs, he will not do the project because he will not attach his name to something that will fail. Mr. Goodson said, for the record, he is not crazy about the Banks Lawfirm but he will work with him. He said if he does not have his team, he is not doing the project. Mr. Blackwell said that we must judge them against the industry standard that can be considered; though we do not know what it is, he must trust that Marcus does and is doing what is in the best interest of the housing authority. Mr. Goodson said that the board must have faith in him to do these deals.

Ms. White said that she is not comfortable doing development deals when we have staffing issues and considering that the financial person is just coming aboard. Though she feels that Stewart Manor is a priority, it is not the biggest priority when we are losing ROSS grants and have various staffing issues. She said it

seems like when Mr. Goodson is here everything is fine but when he is not, there is always an issue, and we have emails going to the city and the board. Mr. Goodson said you cannot control that; when you let people go, they send anonymous emails. People can say what they want to say he is not concerned about the lies told in the letter; however, he did say that he would rather beg for forgiveness than ask for permission. Mr. Goodson said we cannot afford to allow Stewart Manor to continue to stay vacant. He said that we are addressing staffing issues and just hired the new CFO and people are already gravitating towards him.

Mr. Goodson said that he did not mean any disrespect when speaking and advised the board that he is committed to the agency even though he is not getting paid regularly and is still flying back and forth from Florida to Sanford.

Ms. Gilchrist asked why the topic was coming up again since the board had already voted on it.

Ms. White said that because HUD has deemed us a troubled housing authority we need to be working on issues that caused us to be labeled in this category first and then development.

Ms. Gilchrist said that there are things that they do not know about, and Ms. White said she sent the HUD letter to everybody.

Mr. Newby said the past is the issue because she has been in the position for a while and has seen a lot as a chairperson. He said, if we cannot take on day-to-day obligations and pay bills, then how are we supposed to take on development when we owe the city \$200,000 in water bills? He said that if we cannot take care of the day-to-day operations, but we are talking about development, we are wrong and need to figure out day-to-day operations. He said that he feels like the board is getting burnt and its development should be secondary. However, if we can do both consistently, fine. Ms. Aeschliman confirmed that we are doing things to solve employee issues; Mr. Goodson replied, yes, and that is why we hired Jeff. He said that when you hire a co-developer, they handle all the upfront costs and if we start today with the Stewart Manor project now, we will not break ground until around September of next year, so you must be able to work on parallel projects. Mr. Goodson said that we put together a thoughtful response to the mayor that we will continue to pay the water bills throughout the year. Ms. White said that we put in the agreement letter deals that are not guaranteed to close. Mr. Goodson said that if the plan falls through, we must go with another plan. Mr. Newby asked if we have a contingency plan if the plan that we have falls through. Mr. Goodson said the only deal that may not come through is the Garden St. deal; also, there are other cash events that he did not commit as part of the payment arrangement.

Dr. Wicker asked what the three cash events are. Mr. Goodson cited the following as the cash events: two shortfall fundings, and one release of the restrictive covenant. Ms. White asked if the two shortfalls were already allocated in the budget; Mr. Goodson replied, no and he did not commit all the money coming from the shortfalls, only a percent of it; however, if Garden St. does not come through, we could use most of the shortfall funds. Mr. Goodson said that when he got the email about a week ago, he had a limited amount of time to respond. Ms. White said it was given at the end of March. Mr. Blackwell said that we do not have budgetary reporting, you cannot say that we do not have the money to pay the bills. It was not that it could not be paid, it was not paid because certain policies and procedures have not been followed for months. Mr. Blackwell said that we have funds that are allocated for restricted use; the bills can be paid but there is some apprehension about where the bills should be paid from. It's not money that we're making, it's about funding and accountability. Mr. Blackwell is using the last audit to determine where we are and where we need to go and once we can, we must go back and reconcile accounts, which will take some time. He said the issue now is that it is possible that we can pay the bills, but when we have units offline, or rents are not collected, it creates a problem. Ms. White asked if we could pay the water bill today and if we had the money or not. Mr. Blackwell asked in what line item he would pay for it, and Ms. White said, pick one. Mr. Blackwell said that this is part of the problem, and he is new enough to be objective, but it seems like people in the room have lost their objectivity. He said that money has been mismanaged, not lost. Mr. Newby said that he wanted to hear about who was not paying the bills; he said that there was a process issue. He said that if someone's job is to pay bills, what process is it where someone can move that money and how do we not get into this problem again?

Mr. Goodson said that since he arrived in 2022, we have only had two accounting clerks running the accounting department. He said that with the water bill, you can see where the bill was being paid and then, it abruptly stopped being paid. He said that he knew nothing of this. Ms. White said that Mr. Goodson told her that he and Hal had spoken about the water bill and Mr. Goodson said not to this extent. Ms. White said, day-to-day operations. Mr. Goodson said that it is not day-to-day operations, but it is people who are not being honest about their job and they are trying to shipwreck us. He said that is why he is bringing in his people. Ms. White

said that she received an anonymous email telling her about the water bill. Dr. Wicker said it was about a month ago. Ms. White said she informed Mr. Goodson about it. Sherri asked, why would they send you an anonymous email, but not send it to him. Ms. White said I am easy to talk to, Sherri said, I do not know. Ms. White said, "I don't know how to respond to that."

Mr. Goodson also stated, in one of the anonymous emails, someone stated that he told the staff not to talk to the board. Instead, he has asked staff to come to him first and allow him the opportunity to try to fix the problem first. He said all the backstabbing is wrong and as it pertains to the board, you should not accept that. If you are not going to come face forward, all they are doing is trying to reach havoc. Some of what Ms. White shared with him is true so he knows that it is internal and he will stand up and say that he said it. He said that he was going to tell the board if he had done something, even if it was not to make the right decision. When he told the board He said that he went to the city council meeting in case anything had to talk to him about because he had nothing to hide. He said that.

Ms. Gilchrist said that everyone thinks that they know what is going on until they are in the position. Ms. Gilchrist said we just need to fix the water bill. Mr. Goodson said he hopes the board believes that we can turn this around and that he would leave if he did not. Mr. Godson said that we are bringing in good people and we can turn this around. Mr. Goodson said that the anonymous stuff that we are getting is bull crap and they are just mad at him. Ms. Aeschliman said that staffing issues and the water bill issues are being resolved and we do need to get moving on Stewart Manor because the building will just deteriorate. Mr. Goodson said that people are breaking in every day and so it is a liability. She said that we need to tackle all these issues. Mr. Newby said that we need to get a plan of action to make sure all outstanding bills are paid. Mr. Goodson said that BDO were consultants, they were reactive and not proactive, but now we have Jeff who is here from day to day. Mr. Newby asked Jeff how long he needed to complete the things that he had assessed that needed to be done. Mr. Blackwell said that the numbers tell the story, and everything must be transparent and set a personal goal of June 30, 2024, but September 30, 2024, when he should be able to conclude his discovery. Mr. Newby asked how long it would take to look at the bill issues and have a plan of action; Mr. Blackwell said by the beginning of June, he should know what has been done and what needs to be done. He must find out what happened because he will then know what needs to happen moving forward but informs the board that there will be a period of reconciliation that may be a lengthy process. Mr. Newby said that he is just asking for a plan so that we can get back to a great place and that we must know our issues. Mr. Blackwell said that to give the board what is needed, he will have to start with budget requests, budget awards, operating budget, accounting, and reporting. Mr. Newby said that he is going on his second term, which is about six years, and the urgency is to turn this thing around before he is no longer a part of the board. Mr. Goodson said that they went after the Hope 6 three times and got it the final time, but we do not have to be stressed about cash because money can come from other places. The money from Banks comes at closing but TAG gets paid incrementally.

Ms. White asked someone to read the proposed motion to allow for the sale and/or destruction of property listed on page 23. Dr. Wicker made the motion; Ms. Gilchrist and Mr. Newby seconded the motion. All were in favor; the motion passed unanimously.

Mr. Goodson said that someone already approached Sherri about purchasing the vans for \$1000 each.

**Commissioners' Comments** 

No additional comments

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There	were	no	public	comments.

## **Closed Session**

Ms. White said that the board would meet in the next two weeks to have a special meeting.

## Adjournment

Dr. Wicker made the motion to adjourn the meeting. Mr. Newby seconded the motion; all were in favor. The motion passed unanimously. The board meeting adjourned at 8:13 pm.

Marcus D. Goodson

Date

3. Financial Report (See Attachments)



Sanford, NC 27330 P.O. Box 636 317 Chatham Street Sanford, NC 27331 919-776-7655 / TTY: 711

May 24, 2024

Mr. Goodson,

I have attached a list of updated outstanding balances as of Friday 5/24/2024. These balances have been verified and I am prioritizing the payment list based on the oldest invoices and urgency. We did make the first payment to the City of Sanford as agreed in the amount of \$29,295.62 and will make the payment for the May 2024 water bill on Tuesday, May 28, 2024.

Below is a list of other vendors selected for payment on Tuesday, May 28, 2024:

- 1. City of Sanford (Water Bill)-\$22,9016.69
- 2. SACS-\$19743.00
- 3. Waste Management
- 4. Kings Heating & Air
- 5. Pipeworks
- 6. PGIM-Garden Garden-Gilmore

Once these payments have been made, we will start to balance the bank accounts to determine if all checks written on them have cleared and what other bills can be paid next week. In addition to balancing the bank accounts, we have requested HUD to be reimbursed for the FSS grant salaries & benefits of approximately 40,000 which we should have next week. I am in the process of locating other opportunities to drawdown HUD money and will keep you posted weekly regarding the revenue and expenses until all invoices have been recorded into SACS, posted, and the bank accounts are reconciled.

#### Financials

- 1. Transactions for October 1, 2023, to January 31, 2024, are not in our system. They have been retrieved and are in a spreadsheet format and with Yardi specific account codes.
- 2. These account codes are being converted to be consistent with the account codes used in SACS.
- 3. Each month will have to be posted and reconciled before financial statements can be compiled.
- 4. We have 24 bank accounts between Public Housing, MGG, CCSD and FSS which all have their own reconciliation to be done and brought to date.
- 5. BDO did a good job of reporting, but they have done what accountants call "working around the system".
- 6. There are Financials that need to be prepared for the MGG investors who in need of first quarter financials.

## Auditing

- 1. I currently have a list of 46 action items the auditors need, which include balances for MGG for the year ended 12-31-2023.
- 2. Considering the condition of the financials this can't be done until the Financial Items 1-6 are done.
- 3. This audit is separate from Public Housing Audit which will have the 09-30-2024 year end date.



OUSTANDING BALANCES	NOT PAID	PAID
WASTE MANAGEMENT		5,202.59
SACS	#	10 742 00
UNOU		19,743.00
KING HEATING AND AIR		9,640.47
1		3,040.47
PIPE WORX		2,209.55
		2,200.00
LEE COUNTY TAX	35,284.35	
		· · · · · · · · · · · · · · · · · · ·
DOMINION ENERGY	58,650.73	
PGIM REAL ESTATE		51,106.42
DUKE ENERGY	14,431.25	
LOWES	22,938.45	
HD SUPPLY	11,247.64	
VEVINEDA OESIOS		
KENNEDY OFFICE	2,974.48	
CITY OF SANFORD	464 000 70	00.040.00
	161,092.70	22,916.69
ONGOING REPAYMENT PLAN	#	
CITY OF SANFORD WASTE	58,371.45	
OTHER DISTRICT	30,371.43	
VECTOR	914.60	
	314.00	
KINETIC BUSINESS	985.87	
MITEL	114.33	

## SANFORD HOUSING AUTHORITY OUTSTANDING BALANCE LIST AS OF MAY 24, 2024

	,
EXPRESS	719.51
SHREDIT	118.68
THE DO IT CREW	4,550.00
GLASS DO OR	458.77
BLACKS	1,996.15
AJ LANDSC APING	7,440.00
DC ELEVAT OR	646.08
CAMERON	2,082.50
ROTH STAF FING	9,465.22
THE BANK S LAW FIRM	20,674.66
EAGLE ROCK	134,000.00
	549,157.42 110,818.72
	110,818.72

## 3. Financial Report (See Attachments)

## 4. Public Housing and 226 Linden Vacancy & Maintenance Report

## A. Vacancy Report-April 2024

Stews	por t-Apr	11 2027						***************************************		
	VACA	ANCY R	EPORT	r AS C	F Apı	ril 202	24			
PROPERTY	TOTAL UNITS	Office Space Non Dwelling Units	Offline HUD Approved	Vacant Units in Maint	Vacant Units Ready to Rent	Total Move In for the month	Month Turnaround Days	YTD Turnaround Days	Current Occupancy Rate	YTD Occupance Rate
Linden Heights	47	1	0	6	0	0	180	1221	87%	92%
Utley Plaza	55	1	0	6	2	0	164	1311	89%	94%
Foushee Heights	40	0	0	7	2	0	240	1806	80%	84%
HARRIS	26	0	0	0	0	0	0	535	100%	96%
226 Linden Avenue	5	0	0	0	0	0	0	0	100%	100%
Total	173	2	0	19	4	1	584	4873	91%	93%

## B. Maintenance Report-April 2024

WORK ORDERS	Linden Ave.	Utley Plaza	Foushee Heights	Harris Court	226 Linden
TOTAL WORK ORDERS ISSUED	12	15	10	12	1
TOTAL WORK ORDERS COMPLETED	10	11	7	9	1
OUTSTANDING WORK ORDERS	2	4	3	3	0
AVERAGE COMPLETION DAYS	9	33	1	1	0.5
EMERGENCY WORK ORDERS ISSUED	3	1	3	3	1
EMERGENCY WORK ORDERS COMPLETED With In 24 HOURS	3	1	3	3	1
OUTSTANDING EMERGENCY WORK ORDERS	0	0	0	0	0
% OF EMERGENCY WORK ORDERS COMPLETED With In 24 HOURS	100%	100%	100%	100%	100%
Amount Charged to Tenants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

## 5. MGG/RAD Vacancy & Maintenance Reports

## A. Vacancy Report-April 2024

	VAC	ANCY REP	ORT AS	OF API	RIL 2024				
PROPERTY	TOTAL UNITS	Office Space NON DWELLING UNITS	Total Number of Move Ins for the month	in	Vacant Units Ready to Rent	Month Turnaround Days	YTD Turnaround Days	Current Occupancy Rate	YTD Occupancy Rate
Matthews Court	50	1	0	2	1	41	177	96%	96.00%
Garden Street	56	1	1	7	4	31	1015	88%	96.00%
Gilmore Terrace	70	2	2	11	3	31	2293	84%	89.00%
Total	176	4	3	20	8	103	3485	89%	96.00%

## B. Maintenance Report-April 2024

	Matthews Ct.	Garden-Gillmore
TOTAL WORK ORDERS ISSUED	29	207
TOTAL WORK ORDERS COMPLETED	21	193
OUTSTANDING WORK ORDERS	8	14
OUISTAINDING WORK ORDERS	0	14
AVERAGE COMPLETION DAYS	1	1
EMERGENCY WORK ORDERS ISSUED	4	10
EMERGENCY WORK ORDERS COMPLETED	4	10
OUTSTANDING EMERGENCY WORK ORDERS	0	0
% OF EMERGENCY WORK ORDERS COMPLETED	100%	100%
Amount Charged to Tenants	\$0.00	\$0.00
Vacant units	2	18

## 6. Housing Choice Voucher Program Occupancy/Intake Status Report This summary reflects the actual number of Units Leased and Paid at the end of the month

April 2024	Allocation	Actual Housed Units Leased	Lease Up Rate %
HCV (Regular Vouchers)	708	534	75%
VASH	25	13	52%
Harnett Training School (PBV)	37	33	89%
226 Linden Apartments (PBV)	5	5	100%
Matthews Court (RAD)	50	46	92%
Garden Street / Gilmore Terrace (RAD)	126	101	80%
Total HCV *At least 95%	951	732	77%

	Funds	Funds Received	Funds	Utilization Rate	-
April 2024	Authorized		Utilized	*At least 95%	
Total HCV	\$397,243.00	\$441,691.00	\$418,490.00	104% TYT as of 3/31	

New Vouchers Issued: thirty-four Total Vouchers Searching: 157

New Admissions: sixteen End of Participation: fourteen

## SEMAP Indicators as of April 30, 2024

SEMAP Indicator	Current	HUD FYE Requirement
MTCS Reporting Rate	100%	95% or more
Indicator 5 HQS Quality Control	5%	5% or more
Indicator 9 Timely Reexaminations	100%	96% or more
Indicator 10 Correct Rent Calculations	100%	98% or more
Indicator 11 Pre-Contract HQS Inspections	100%	98% or more
Indicator 12 Annual HQS Inspections	100%	96% or more
Indicator 14 Family Self Sufficiency		
FSS Enrollment 41 (4	1025%	80% or more
Mandatory)		
FSS Escrow Account 26	63%	30% or more

## **HCV Department YTD Rates**

FY 2024	Allocation	HCV	VASH	HTS	226	MC	GG	Total	Lease Up	Funds Utilization
									Rate	Rate
5/01/2023	941	492	12	36	5	48	99	692	74%	94%
6/01/2023	941	497	14	34	5	48	105	703	75%	95%
7/01/2023	941	492	14	32	5	48	107	698	74%	97%
8/01/2023	941	497	12	33	5	48	111	706	75%	98%
9/01/2023	941	495	14	33	5	48	111	706	75%	99%
10/01/2023	941	502	13	33	5	49	112	714	76%	100%
11/01/2023	941	500	13	33	5	49	113	713	76%	100%
12/1/2023	941	501	13	33	5	48	113	713	76%	100%
1/1/2024	941	509	13	33	5	49	113	722	77%	100%
2/1/2024	941	519	13	31	5	50	115	733	78%	100%
3/1/2024	941	530	13	32	5	50	112	742	79%	100%
4/1/2024	951	534	13	33	5	46	101	732	77%	100%

Service Coordination  Total Families Enrolled  amilies completing pre-enrollment form  New Families Enrolled  amilies continuing to receive service coordination  10 1 1 1  10 20 107 107 107 107 107 107 107 107 107 10	7. FSS Program Case Management Report						
Total Families Enrolled Tamilies Continuing to receive service coordination New Families Continuing to receive service coordination New Families Enrolled Tamilies Continuing to receive service coordination New Families Enrolled Total Families Continuing to receive service coordination New Families Enrolled Total Tamilies Continuing to receive service coordination Total Families Continuing to receive service coordination Total Families Continuing to receive service coordination Total Families Interim disbursement from escow account Total Families Interim disbursement from escow account Total Families Interim Interim disbursement from escow account Total Families Interim							
Total Families Enrolled  Tamilies completing pre-enrollment form  To 3  Tamilies completing pre-enrollment form  To 3  Tamilies Continuing to receive service coordination  To 107  HOH receiving interim disbursement from escow account  To 107  HOH receiving interim disbursement from escow account  To 107  HOH receiving interim disbursement from escow account  To 107  To 107  HOH receiving interim disbursement from escow account  To 107  To 107  HOH receiving interim disbursement from escow account  To 11  To 11  To 1255 participant placed on probation  To 11  To 11  Tamilies Graduated contract extension  To 11  Tamilies Graduated (received balance of escrow)  To 11  Tamilies Graduated (received balance of escrow)  To 107  To 11  Tamilies Graduated (received balance of escrow)  To 107  To		Projection	This Month	YTD			
Families Completing pre-enrollment form    0   3	Service Coordination			Man he			
New Families Enrolled	Total Families Enrolled		107				
Families Continuing to receive service coordination 20 107 107 107 107 107 HOH receiving interim disbursement from escow account 1 0 0 1 1 1 1 0 1 1 1 1 1 1 1 1 1 1 1	Families completing pre-enrollment form		0	3			
HOH receiving interim disbursement from escow account  FSS participant placed on probation  FSS participant granted contract extension  FSS participant terminated (balance of escrow)  FSS participant terminated (balance of escrow)  Families Graduated (received balance of escrow)  Families served (unduplicated count)  Carillies served (unduplicated count)  Families linked to child care services  Families linked to child care services  Families linked to youth programs  Carillies linked to youth programs  Families linked to youth programs  Families linked to youth programs  Completed Adult Basic Education  Formities linked to youth programs  Families linked to child care services  Families linked to	New Families Enrolled	10	1	1			
FSS participant placed on probation  1 1  FSS participants granted contract extension  2 5 5  FSS participants terminated (balance of escrow)  5 1 1  Families Graduated (received balance of escrow)  5 1 1  Families served (unduplicated count)  Child Care  Families linked to child care services  Families linked to child care services  Families linked to youth programs  1 3  Education  Participation in Adult Basic Education  Participation in ESL classes  1 0 0  Participation in ESL classes  1 0 0  Participation in HS/GED program  5 0 2  Completed ESL classes  1 0 0  Participation in Post secondary classes  8 1 2  Associates degree obtained  Certificate from technical school  Bachelors degree obtained  Certificate from technical school  Bachelors degree obtained  Employment  Employment obtained  Employment obtained  Employment increased from PT to FT 32+hrs.  Percent Caseload Employed  Employment greater than one year  Percent Caseload Employed  Employment provided health benefits obtained  5 1 2  Percent Caseload Employed  Escrow accounts established  10 0 0  Tax preparation assistance provided  10 0 0  Tax preparation from the lath services  10 0  Tax preparation from the lath services  11 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services  2 0 0  Tax preparation on substance abuse services	Families Continuing to receive service coordination	20	107	107			
SESS participants granted contract extension   2   5	HOH receiving interim disbursement from escow account		1	0			
1   1   1   1   1   1   1   1   1   1	FSS participant placed on probation		1	1			
Families Graduated (received balance of escrow)  Families served (unduplicated count)  Child Care  Families linked to child care services  Families linked to youth programs  Education  Participation in Adult Basic Education  Completed Adult Basic Education  Participation in ESL classes  3 1 1  Completed FSL classes  Participation in HS/GED program  Completed GSL classes  Participation in HS/GED program  Completed GED/HS diploma  Participation in Post secondary classes  1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	FSS participants granted contract extension		2	5			
Families served (unduplicated count)  Child Care  Families linked to child care services Families linked to child care services Families linked to youth programs  Completed Services Families linked to youth programs  Families linked to youth families like on 2 4 4  Families linked to youth famil	FSS participant terminated (balance of escrow forfeited)		1	1			
Child Care   Families linked to child care services   10   3   6   6   6   6   6   6   6   6   6	Families Graduated (received balance of escrow)	5	1	1			
Families linked to child care services 10 3 6 Families linked to youth programs 1 3  Education	Families served (unduplicated count)	20	0	107			
Families linked to youth programs  Education  Participation in Adult Basic Education  Completed Adult Basic Education  Participation in ESL classes  Participation in HS/GED program  Participation in HS/GED program  Participation in HS/GED program  Participation in HS/GED program  Participation in Post secondary classes  Pa	Child Care						
Participation in Adult Basic Education 5 2 4 4 Completed Adult Basic Education 4 0 2 2 Participation in ESL classes 3 1 1 1 Completed ESL classes 3 1 1 0 0 0 Participation in ESL classes 1 0 0 0 Participation in HS/GED program 5 0 2 2 Completed GED/HS diploma 3 0 0 0 Participation in Post secondary classes 8 1 2 2 Participation in Post secondary classes 8 1 2 2 Passociates degree obtained 3 0 0 0 Participation in Post secondary classes 8 1 2 2 0 0 0 Paschelors degree obtained 3 0 0 0 Paschelors degree obtained 2 0 0 0 Paschelors degree obtained 3 1 1 1 Paschelors degree obtained 5 1 1 1 Paschelors degree obtained 8 1 1 1 Paschelors degree obtained 8 1 1 1 Paschelors degree obtained 9 1 1 1 1 Paschelors degree obtained 9 1 1 1 1 Paschelors degree obtained 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Families linked to child care services	10	3	6			
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Completed Adult Basic Education 4 0 2 Participation in ESL classes 3 1 1 Completed ESL classes 1 0 0 0 Participation in HS/GED program 5 0 2 Completed GED/HS diploma 3 0 0 0 Participation in Post secondary classes 8 1 2 Associates degree obtained 3 0 0 0 Certificate from technical school 2 0 0 0 Employment Use 1 0 0 0 Employment Use 2 0 0 0 Employment obtained 8 1 1 1 Employment obtained 8 1 1 1 Employment increased from PT to FT 32+hrs. 3 2 0 Promotion/new job resulting in increased hourly wage 5 1 1 Maintain employment greater than one year 5 2 2 Percent Caseload Employed 50% 34% Employer-provided health benefits obtained 5 1 2 Financial Literacy Escrow accounts established 10 0 0 Tax preparation assistance provided 10 0 0 11 Health Services Referral for healthcare (physical/dental) 10 0 7 Referral for mental health services 3 1 1 Referral for substance abuse services 2 0 0	Education		EW DESIGN				
Participation in ESL classes  Completed ESL classes  1 0 0  Participation in HS/GED program  5 0 2  Completed GED/HS diploma  3 0 0  Participation in Post secondary classes  8 1 2  Associates degree obtained  3 0 0  Certificate from technical school  2 0 0  Employment  Iob rentention activities  In 1 2  Employment obtained  8 1 1  Employment increased from PT to FT 32+hrs.  Promotion/new job resulting in increased hourly wage  Percent Caseload Employed  Employer-provided health benefits obtained  5 1 2  Percent Caseload Employed  Escrow accounts established  10 0 0  Tax preparation assistance provided individualized counseling  Classroom setting financial education  Health Services  Referral for healthcare (physical/dental)  Referral for substance abuse services  1 0 0 0  2 0 0  2 0 0  3 0 0  2 0 0  3 0 0  4 0 0  5 0 0  5 0 0  6 0 0  7 0 0  8 0 0  8 0 0  7 0 0  8 0 0  8 0 0  8 0 0  9 0	Participation in Adult Basic Education	5	2	4			
Completed ESL classes         1         0         0           Participation in HS/GED program         5         0         2           Completed GED/HS diploma         3         0         0           Participation in Post secondary classes         8         1         2           Associates degree obtained         3         0         0           Certificate from technical school         2         0         0           Bachelors degree obtained         2         0         0           Employment	Completed Adult Basic Education	4	0	2			
Participation in HS/GED program 5 0 2 Completed GED/HS diploma 3 0 0 Participation in Post secondary classes 8 1 2 Associates degree obtained 3 0 0 Certificate from technical school 2 0 0 Bachelors degree obtained 2 0 0 0 Employment    Dob rentention activities 10 2 9 Employment obtained 8 1 1 Employment increased from PT to FT 32+hrs. 3 2 0 Promotion/new job resulting in increased hourly wage 5 1 1 Maintain employment greater than one year 5 2 2 Percent Caseload Employed 50% 34% Employer-provided health benefits obtained 5 1 2 Employer-provided health benefits obtained 10 0 0 Fax preparation assistance provided 10 2 6 Individualized counseling 5 2 6 Classroom setting financial education 10 0 11 Health Services Referral for healthcare (physical/dental) 10 0 7 Referral for mental health services 3 1 1 Referral for substance abuse services 2 0 0	Participation in ESL classes	3	1	1			
Completed GED/HS diploma         3         0         0           Participation in Post secondary classes         8         1         2           Associates degree obtained         3         0         0           Certificate from technical school         2         0         0           Bachelors degree obtained         2         0         0           Bachelors degree obtained         2         0         0           Employment         5         10         2         9           Employment botained         8         1         1         1           Employment increased from PT to FT 32+hrs.         3         2         0         0           Promotion/new job resulting in increased hourly wage         5         1         1         1           Maintain employment greater than one year         5         2         2         2           Percent Caseload Employed         50%         34%         34%           Employer-provided health benefits obtained         5         1         2           Financial Literacy         5         1         2         6           Escrow accounts established         10         0         0         0           Tax preparation assistan	Completed ESL classes	1	0	0			
Participation in Post secondary classes       8       1       2         Associates degree obtained       3       0       0         Certificate from technical school       2       0       0         Bachelors degree obtained       2       0       0         Employment       0       0       0         Employment obtained       8       1       1         Employment increased from PT to FT 32+hrs.       3       2       0         Promotion/new job resulting in increased hourly wage       5       1       1         Maintain employment greater than one year       5       2       2         Percent Caseload Employed       50%       34%         Employer-provided health benefits obtained       5       1       2         Financial Literacy       2       6         Escrow accounts established       10       0       0         Tax preparation assistance provided       10       2       6         Individualized counseling       5       2       6         Classroom setting financial education       10       0       11         Health Services       3       1       1         Referral for healthcare (physical/dental)       10	Participation in HS/GED program	5	0	2			
Associates degree obtained 3 0 0 0 Certificate from technical school 2 0 0 0 Bachelors degree obtained 2 0 0 0 Bachelors degree obtained 2 0 0 0 Employment  Iob rentention activities 10 2 9 Employment obtained 8 1 1 Employment increased from PT to FT 32+hrs. 3 2 0 Promotion/new job resulting in increased hourly wage 5 1 1 Maintain employment greater than one year 5 2 2 Percent Caseload Employed 50% 34% Employer-provided health benefits obtained 5 1 2 Employer-provided health benefits obtained 5 1 2 Escrow accounts established 10 0 0 Tax preparation assistance provided 10 2 6 Individualized counseling 5 2 6 Classroom setting financial education 10 0 11 Health Services Referral for healthcare (physical/dental) 10 0 7 Referral for mental health services 3 1 1 Referral for substance abuse services 2 0 0	Completed GED/HS diploma	3	0	0			
Certificate from technical school       2       0       0         Bachelors degree obtained       2       0       0         Employment       0       0         Iob rentention activities       10       2       9         Employment obtained       8       1       1         Employment increased from PT to FT 32+hrs.       3       2       0         Promotion/new job resulting in increased hourly wage       5       1       1         Maintain employment greater than one year       5       2       2         Percent Caseload Employed       50%       34%         Employer-provided health benefits obtained       5       1       2         Financial Literacy       5       1       2         Escrow accounts established       10       0       0         Tax preparation assistance provided       10       2       6         Individualized counseling       5       2       6         Classroom setting financial education       10       0       11         Health Services       8       1       1       0       7         Referral for healthcare (physical/dental)       10       0       7         Referral for substance abuse se	Participation in Post secondary classes	8	1	2			
Bachelors degree obtained 2 0 0 0  Employment  Hob rentention activities 10 2 9  Employment obtained 8 1 1  Employment increased from PT to FT 32+hrs. 3 2 0  Promotion/new job resulting in increased hourly wage 5 1 1  Maintain employment greater than one year 5 2 2  Percent Caseload Employed 50% 34%  Employer-provided health benefits obtained 5 1 2  Financial Literacy  Escrow accounts established 10 0 0  Tax preparation assistance provided 10 2 6  Individualized counseling 5 2 6  Classroom setting financial education 10 0 11  Health Services  Referral for healthcare (physical/dental) 10 0 7  Referral for mental health services 3 1 1  Referral for substance abuse services 2 0 0	Associates degree obtained	3	0	0			
Employment  Tob rentention activities  Tob rentention activities  Employment obtained  Employment increased from PT to FT 32+hrs.  Employment increased from PT to FT 32+hrs.  Promotion/new job resulting in increased hourly wage  Formation employment greater than one year  Percent Caseload Employed  Employer-provided health benefits obtained  Financial Literacy  Escrow accounts established  Tax preparation assistance provided  Individualized counseling  Classroom setting financial education  Health Services  Referral for healthcare (physical/dental)  Referral for mental health services  Referral for substance abuse services  Tobal Case of the services of the serv	Certificate from technical school	2	0	0			
Individualized counseling Classroom setting financial education Classroom setting financial education Classroom setting financial education Classroom setting for mental health services Classroom setvices Classroom setvices Classroom each open services Classroom each open services Classroom each open services Classroom setving financial education Classroom setving financial education Classroom setving for mental health services Classroom services Classroo	Bachelors degree obtained	2	0	0			
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Financial Literacy Escrow accounts established  Tax preparation assistance provided  Individualized counseling  Classroom setting financial education  Health Services  Referral for healthcare (physical/dental)  Referral for substance abuse services  10 0 7 Referral for substance abuse services	Percent Caseload Employed	50%	the second	34%			
Escrow accounts established	Employer-provided health benefits obtained	5	1				
Tax preparation assistance provided 10 2 6 Individualized counseling 5 2 6 Classroom setting financial education 10 0 11 Health Services Referral for healthcare (physical/dental) 10 0 7 Referral for mental health services 3 1 1 Referral for substance abuse services 2 0 0	Financial Literacy		TERESTEE				
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Referral for substance abuse services 2 0 0	Referral for mental health services						
	Referral for substance abuse services						
	Referral for fitness programs	A STATE OF THE					

Referral for nutrition programs		0	0
Housing		A CONTRACTOR OF THE PARTY OF TH	
Homeownership counseling	5	2	4
Increased income results in no longer needing rental assistance	3	1	1
Purchased home with HCV homeownership assistance	1	0	0
Training Tra			
Job preparation/counseling (soft skills) referred	<b>我们是这个条约</b>	2	5
Job preparation/counseling (soft skills) enrolled	8	2	4
Job preparation/counseling (soft skills) completed	4	1	1
Job training (for specific type of job) referred		0	4
Job training (for specific type of job) enrolled	6	2	2
Job training (for specific type of job) completed	3	0	0
Parenting/household skills, life skills referred	<b>以</b>	0	0
Parenting/household skills, life skills enrolled	8	0	0
Parenting/household skills, life skills completed	4	0	0
Transportation	Remain to		
Transportation services to enable service provision/employment	5	1	2
Contacts		March 1980	
Home visits completed		4	8
Home visits attempted		6	25
Phone contacts attempted	· 罗克克斯	12	45
Phone contacts completed		8	19
Office visits scheduled		6	19
Office visits completed	10000000000000000000000000000000000000	3	16
Correspondence mailed		60	145
Flyers distributed		120	350
Walk-ins		5	19
FSS Coordinator total contacts		0	0

## 8. Development Report (Not included)

## 9. New Business

- A. Employee Life Insurance Coverage Change
- B. Employee Medical Coverage Change
- C. 2<sup>nd</sup> Quarter Collection Loss Write-Offs-Public Housing, FYE 9/30/2024
- D. Juneteenth as an SHA holiday
- 10. Commissioners' Comments
  - 11. Public Comments
- 12. Closes Session (If needed)
  - 13. Adjournment



#### **MEMORANDUM**

TO: Board of Commissioners

FROM: Marcus D. Goodson, Chief Executive Officer

DATE: May 28, 2024

SUBJECT: Resolution Approving Updated Employee Life Insurance Plan through Equitable,

Effective July 1, 2024

#### I. STATEMENT OF ISSUE

The Sanford Housing Authority (SHA) sponsors a Life Insurance plan for full-time employees. The plan year is July 1- June 30. date. In order to offer the most cost-effective options to SHA and its employees.

#### II. BACKGROUND

Sanford Housing Authority received life insurance renewal rates which increased for the same plan by 17% for the upcoming plan year. Employees are currently covered at 3 times their salary; however, we propose lowering coverage to industry standards of \$50,000 coverage per employee. This is a cost savings of \$315.00 monthly and \$3780 annually. This cost savings will be passed on to the employee in the form of providing better medical coverage at 100% for employees effective July 1, 2024.

## III. SUGGESTED MOTION:

It is recommended that the Board of Commissioners approve the updated life insurance policy effective July 1, 2024, to provide a flat \$50,000 coverage per employee.

RESOL	<b>UTION</b>	NO.	
			***************************************

## RESOLUTION APPROVING THE CHANGE IN EMPLOYEE LIFE INSURANCE COVERAGE THROUGH EQUITABLE, EFFECTIVE JULY 1, 2024

WHEREAS, the Sanford Housing Authority offers employees a variety of benefits, including life insurance; and

WHEREAS, the Sanford Housing Authority sponsors a Life Insurance plan for full-time employees. The plan year is July 1- June 30. In order to offer the most cost-effective options to Sanford Housing Authority and its employees, Sanford Housing Authority evaluated its plan options and propose to reduce employee coverage from 3 times an employee's salary to a standard base coverage amount of \$50,000 per employee.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Sanford Housing Authority as follows:

- 1. That the updated life insurance benefit plan through Equitable is approved; and
- 2. That the Chief Executive Officer is hereby authorized to execute the changes necessary to effectively implement this renewal plan for employee coverage beginning July 1, 2024.

### RECORDING OFFICER'S CERTIFICATION

I, Marcus D. Goodson, the duly appointed Secretary of the Sanford Housing Authority do hereby
certify that this resolution was properly adopted at a regular meeting of the Sanford Housing
Authority Board held on May 28, 2024.

	By:
(SEAL)	Marcus D. Goodson



### **MEMORANDUM**

TO:

**Board of Commissioners** 

FROM:

Marcus D. Goodson, Chief Executive Officer

DATE:

May 28, 2024

SUBJECT:

Resolution Approving Employer Sponsored Medical Plan from the BCBS Silver 5000 plan to the BCBS Gold 3500 plan, Effective July 1, 2024.

## I. STATEMENT OF ISSUE

The Sanford Housing Authority (SHA) sponsors a basic medical plan for its employees at 100% employee-only coverage; however, some employees have expressed concerns about higher co-pays, pharmaceutical co-pays, and deductions.

## II. BACKGROUND

Sanford Housing Authority to provide a competitive benefits package proposes to upgrade its medical coverage for all employees from the 5000 Silver medical package through Blue Cross Blue Shield to the Gold 3500 plan, effective July 1, 2024

## III. SUGGESTED MOTION:

It is recommended that the Board of Commissioners approve the proposed medical coverage, the Gold 3500 coverage plan for all employees which will be effective July 1, 2024.

Attachment A

July 1, 2024, Revised Renewal Comparison

	Blue Cross B	Blue Shield -
Carrier	REVISED	Renewal
Plan	Silver 5000	Gold 3500
Office Visit Copays		
Primary Care Office Visit	\$45	\$30
Specialist Care Office Visit	\$135	\$60
	covered at	covered at
Preventive Care Office Visit	100%	100%
Prescription Drugs	Editor of the	
Prescription Deductible	\$100	N/A
Tier 1	\$15	\$4
Tier 2	\$35	\$15
Tier 3	\$45	\$35
Tier 4	\$90	\$50
	25% to min	25% to min
production and the first	\$90 and max	\$50 and max
Tier 5	\$200	\$100
Tier 6	N/A	N/A
Urgent Care Center	\$135	\$60
Emergency Room Visit	\$750	\$700
	ded, then	ded, then
Inpatient Hospital Services	30%	40%
	ded, then	ded, then
Outpatient Hospital Services	30%	40%
Individual Annual Deductible	\$5,000	\$3,500
Individual Annual Coinsurance	\$4,100	\$3,000
Individual Annual Maximum	\$9,100	\$6,500
Family Annual Deductible	\$10,000	\$7,000
Family Annual Coinsurance	\$8,200	\$6,000
Family Annual Maximum	\$18,200	\$13,000
Lifetime Benefit Maximum	Unlimited	Unlimited
Rates	Silver 5000	Gold 3500
Employee Only - 14	\$644.37	\$750.76
Employee / Spouse - 1	\$1,288.74	\$1,501.52
Employee / Child(ren) -	\$1,192.08	\$1,388.91
Family -	\$1,997.55	\$2,327.36
Estimated Monthly Total	A VOYAN TAX	
for SHA for EE only	\$9,665.55	\$11,261.40
Estimated Monthly Increase		0.33%
Estimated Monthly Increase	0.00/0	0.33%

RES	OL	UT	ION	NO.	

## RESOLUTION APPROVING THE CHANGE IN EMPLOYEE LIFE INSURANCE COVERAGE THROUGH BLUE CROSS BLUE SHIELD, EFFECTIVE JULY 1, 2024

WHEREAS, the Sanford Housing Authority offers employees a variety of benefits, including life insurance; and

WHEREAS, the Sanford Housing Authority sponsors a Life Insurance plan for full-time employees. The plan year is July 1- June 30. In order to offer the most cost-effective options to Sanford Housing Authority and its employees, Sanford Housing Authority evaluated its plan options and propose to reduce employee coverage from 3 times an employee's salary to a standard base coverage amount of \$50,000 per employee.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Sanford Housing Authority as follows:

- 1. That the updated life insurance benefit plan through Equitable is approved; and
- 2. That the Chief Executive Officer is hereby authorized to execute the changes necessary to effectively implement this renewal plan for employee coverage beginning July 1, 2024.

#### RECORDING OFFICER'S CERTIFICATION

I, Marcus D. Goodson, the duly app	pointed Secretary of the	ne Sanford Housing Au	thority do hereby
certify that this resolution was pro	operly adopted at a re	egular meeting of the	Sanford Housing
Authority Board held on May 28, 2	024.		_

	By:
(SEAL)	Marcus D. Goodson



Sanford, NC 27330 317 Chatham Street P.O. Box 636 Sanford, NC 27331 919-776-7655/TTY: 711

To:

Board of Commissioners

From:

Marcus D. Goodson, Interim Chief Executive Officer

Date:

May 20, 2024

Subject:

Collection Loss Write Offs – 2nd Quarter FYE 9/30/2024

Enclosed for your review and approval is the 2nd Quarter Collection Loss for Sanford Housing Authority (SHA) in the amount of \$747.81 for the Public Housing Program.

We continue to aggressively pursue the collection of all outstanding debt and we continue to monitor debt collection by our staff to assure we are exercising all options available when it comes to collections. This includes entering all bad debt into HUD's EIV system.

## SANFORD HOUSING AUTHORITY COLLECTION LOSSES

## Collection Losses for 2nd QTR of FYE 2024

## **PUBLIC HOUSING**

<b>DEVELOPMENTS</b>	1ST QTR	2ND QTR	3RD QTR	4TH QTR	FYE TOTAL
	10/23 - 12/23	1/24 - 3/24	4/24 - 6/24	7/24- 9/24	
Linden Heights	\$25,357.60	\$192.53			
Utley Plaza	\$18,742.42	\$511.00			
Foushee Heights	\$10,434.50	\$9.00			
Harris Court	\$ 3,341.00	\$35.28			
TOTALS	\$57,875.52	\$747.81			

## HOUSING CHOICE VOUCHER PROGRAM

DEVELOPMENTS	1ST QTR	2ND QTR	3RD QTR	4TH QTR	FYE TOTAL
	10/23 - 12/23	1/24 – 3/24	4/24 - 6/24	7/24- 9/24	
Housing Choice					
Voucher Program	\$0.00	0.00			
TOTALS	\$0.00	0.00			

#### RESOLUTION APPROVING JUNETEENTH AS A COMPANY HOLIDAY

WHEREAS, Juneteenth is a celebration of the date, June 19, 1865, when people who were enslaved in Texas were informed that the US government had officially outlawed the brutal practice of slavery, three years *prior* with the issuance of the Emancipation Proclamation; and

WHEREAS, Juneteenth is the oldest nationally celebrated commemoration of the ending of slavery in the United States; and

WHEREAS, President Joe Biden signed into law on June 17, 2021, making Juneteenth the eleventh Federal holiday; so

**THEREFORE BE IT RESOLVED**, that we, the Board of Commissioners of Sanford Housing Authority collectively stand with the Black, Indigenous, and People of Color [BIPOC] Elected Officials, honoring the perseverance and hope that inspired African Americans to celebrate freedom and to look for lost relatives recognize Juneteenth as an important date in American history; and

Adopted this 28th day of May 2024.

Commissioner	moved its adoption which was seconded by
Commissioner	Upon roll call the Ayes and Nays were as follows:
'Ayes" "Nays"	
RECORDING OFFICER'S	CERTIFICATION
	y appointed Secretary of the Sanford Housing Authority, do hereby certify that lopted at the regular meeting of the Board of Commissioners of the Sanford by 28, 2024.
	<i>y</i> 20, 202 ···
SEAL	BY:
	Marcus D. Goodson, Secretary